# **2023 ANNUAL REPORT**

Exceeding Members' Expectations Every Day



Federally Insured by NCUA



Rebecca Bouska Chair



Bradley J. Herzet President / CEO

# **Board of Directors**

CHAIR Rebecca A. (Becky) Bouska

VICE CHAIR Trey Cusik

SECRETARY Kathy Jewett

TREASURER Clint Lopez

DIRECTORS John Sherwood Rick Dixon

# **Our Mission**

To be our members' trusted financial home

# **Our Vision**

Exceeding members' expectations every day

Mid American Credit Union was federally chartered in 1936 as Kansas Federal Credit Union to serve any employee/volunteer of a credit union or credit union association and their family members who at the time were unable to borrow from the credit union they served. We became a statechartered credit union, opened our field of membership and became Mid American Credit Union in 1979 after legislation in the 1970s allowed employees and volunteers full access to their own credit unions.

#### **Financial Condition Remains Strong**

Inflation and some bank failures made headline news in 2023, but thanks to our leadership and stalwart members, the financial status of Mid American Credit Union remained strong and showed continued growth for the year.

Mid American has been able to remain well-capitalized, which is critical to a credit union's success. The national average for capitalization, or net worth ratio, for credit unions is 7% and Mid American is at 10%. The higher the capital, the better protected we are.

Another indication of our secure financial condition is the continued growth of Mid American's assets. At the close of 2023, our assets were nearly \$423 million, compared to \$410 million in 2022 and \$369 million in 2021.

While the U.S. inflation and rising cost of goods and services resulted in the Federal Reserve increasing interest rates in 2023, Mid American was able to remain very competitive in the rates offered on our various loan products. Compared to other Kansas credit unions, our auto loan interest rates were in the top third of the best rates available.

As a result of our continued strong financial condition, we were able to invest in enhancing financial services and advanced features for our members while keeping member costs (such as fees) low in 2023.

#### Upgrades Made in 2023

Upgrades to the Mid American online banking site and mobile app were among our most significant investments for 2023. The upgrades, which were rolled out in the fall quarter of 2023, centered around giving members more tools to manage their money, enhance their financial wellness and provide protection from fraudulent activities.

Now members can check their real-time credit score and run scenarios on how certain financial decisions, like buying a car, might affect their financial health. Members can track their spending habits and progress in meeting financial goals. With the account aggregation feature, members get a comprehensive look at all their financial information, including balances on accounts with other financial institutions. Members can use the new CardHub platform, included in the mobile app, to set controls and restrictions on card usage.

### **Financial Education is in Demand**

In 2023, Mid American ramped up its financial education and literacy efforts. We served nearly 6,000 individuals — a significant increase from the 3,700 we reached in 2022 — through our financial education seminars that we offer to the employees of our business partners and our participation in youth financial literacy opportunities.

The most popular financial education seminars in 2023 covered the topics of debt management and surviving inflation. We continue to grow our catalog of available topics, based on feedback from our partners and their employees. For example, in 2024, we are adding seminars on banking basics and carbuying tips. The former is particularly useful as we remain one of the few financial institutions to offer second-chance checking accounts to individuals who need to re-establish a more favorable banking history.

In addition to offering financial education seminars to employers, we continued to provide financial literacy within the community through the Reality U financial simulation program offered in area schools and through summer camps offered in economically challenged Wichita neighborhoods. In 2023, we participated in 25 Reality U days and provided 70 hours of financial literacy classes during the six-week summer camps at five locations. In 2024, we are adding a financial literacy partnership with League 42, a nonprofit that provides a low-cost option for Wichita's urban children to play baseball.

# **Continued Thanks**

We would not have had a successful 2023 if it wasn't for the unwavering trust that our members have in Mid American Credit Union. That trust is what motivates the employees, leadership team and the volunteer directors to exceed members' expectations every day, and we are very grateful and respectful of that trust. Thank you for allowing us to have financial success so that we can continue to make a difference in your financial well-being.

- Rebecca A. Bouska, Chair. Board of Directors

# **Statement of Financial Condition**

365,915,016	\$380,103,345
	\$380,103,345
10 007 646	
12,337,646	11,815,317
(1,304,056)	(2,748,211)
11,990,432	12,293,260
6,121,640	6,191,170
15,799,361	15,062,377
110,860,039	\$422,717,258
	11,990,432 6,121,640 15,799,361

Shares	\$339,608,292	\$346,936,062
Regular Reserves	5,067,990	5,067,990
Undivided Earnings	35,499,851	35,779,030
Other Liabilities	30,683,906	34,934,176
Total	\$410,860,039	\$422,717,258



# **Statement of Income Expense**

AS OF	12/31/22	12/31/23
Income		
Interest on Loans	\$15,677,073	\$18,658,179
Income from Investments	138,005	379,160
Other Income	6,874,858	7,212,598
Gross Income	\$22,689,936	\$26,249,937
Operating Expenses	\$17,536,501	\$19,384,599
Net Income	\$5,153,435	\$6,865,338

### **Distribution of Net Income**

Dividends Authorized	\$2,294,504	\$5,132,084
Undivided Earnings	2,858,930	1,733,254
Total	\$5,153,434	\$6,865,338

# Full-Service Branches in Wichita

West Branch / Main Office

8404 W. Kellogg Drive 316-722-3921 Toll free: 800-366-6228 (in Kansas)

Sedgwick County Branch 525 N. Main, Ste. 103 316-383-7999

Northeast Branch 2993 N. Webb Road 316-722-3921, ext. 699

South Branch 2433 W. 31st St. South 316-942-7326

East Branch 513 S. Oliver 316-779-0020

# Full-Service Branches in Kansas

Arkansas City 1610 N. Summit • 620-442-5811

Larned 114 W. 5th St. • 620-285-2026

Lawrence 550 N. Wakarusa Drive • 785-856-3051

**Overland Park** 9201 W. 87th St. • 913-362-5200



Mid American Credit Union members have access to more than 20 Wichita-area CO-OP Shared Branches and more than 5,000 nationwide. Look for the CO-OP Shared Branch logo at participating credit unions to make cash transactions, including deposits, withdrawals and transfers, along with account inquiries.

# **Products and Services**

### **Savings Accounts**

Basic Membership Savings Vacation Savings Christmas Club Payroll Plus Savings Preferred Youth Savings IRA Accounts Traditional IRA Roth IRA Coverdell Education Savings Health Savings Accounts Boost Your Savings

# Checking Accounts and Services

Checking Plus Basic Checking e-Checking Preferred Youth Checking FirstStep Checking (youth) Freedom Checking (youth) VISA Debit Card ATM Card Overdraft Protection Identity Theft Protection

# **Investment Services**

Money Market Accounts Certificate Accounts Regular PayDay Preferred Youth IRA Certificates Traditional IRA Roth IRA Coverdell Education Savings Mid American Retirement & Investment Services Stocks Mutual Funds Annuities Insurance

### **Business Services**

Business Essentials Checking Business e-Checking Business Basic Savings Business Money Market

# **Electronic Services**

www.midamerican.coop Mobile Banking Online Banking Free Online Bill Payer Nationwide CO-OP ATM Access (nearly 30,000 ATMs) Direct Deposit 24-hour Telephone Teller Payroll Deduction Wire Transfers

# **Lending Services**

Auto/Boat/RV Loans Mechanical Repair Coverage Mortgage Loans Home Equity Lines of Credit VISA Credit Cards Secured VISA Credit Cards Preferred Youth VISA Cards Credit Life Insurance Credit Disability Insurance

# **Other Services**

Safe Deposit Boxes On-site Meetings Discounted Insurance Products Nearly 30,000 CO-OP Network ATMs 5,000+ CO-OP Shared Branches Nationwide

