# **2024 ANNUAL REPORT**

Exceeding Members' Expectations Every Day





Rebecca Bouska Chair



Bradley J. Herzet President / CEO

# **Board of Directors**

CHAIR **Rebecca A. (Becky) Bouska** 

VICE CHAIR **Trey Cusick** 

SECRETARY Kathy Jewett

TREASURER Clint Lopez

DIRECTORS **Rick Dixon** John Sherwood

# **Our Mission**

To be our members' trusted financial home

# **Our Vision**

Exceeding members' expectations every day

Mid American Credit Union, originally federally chartered in 1936 as Kansas Federal Credit Union, was established to serve any employee/volunteer of a credit union or credit union association and their family members who at the time were prohibited from borrowing from the credit union they served. In 1979, after legislation allowed employees and volunteers full access to their own credit unions, we became a statechartered credit union, opened our field of membership and changed our name to Mid American Credit Union, reflecting our expanded reach and service.

#### Continued growth, continued improvement

The year 2024 was another successful year of growth for Mid American in assets, how we serve our members, and community involvement.

While the past five years economically have been marked by pandemicinduced downturns, rising inflation and fluctuations, we have had remarkable asset growth during that time, going from \$315 million in 2019 to \$455 million in 2024 — an increase of nearly 45%.

As a not-for-profit cooperative, we are focused on providing a high level of service to our members, all of whom are equal owners. Our strong financial health allows us to do that, from keeping member costs low to offering competitive interest rates to enhancing our products and services.

Our continued growth, both in our financial condition and in member services, is the result of strategic and long-term planning that is being carried out by the Mid American leadership team under the guidance and stewardship of the board of directors.

In late 2023, we rolled out several improvements to our online and digital banking services, and many members started utilizing those features and benefits in 2024. We encourage all members to fully explore the features of our online and digital banking services; you'll find that they can empower you with tools to manage your finances more easily and help reduce your risk of fraudulent card activities.

You can check your real-time credit scores and run scenarios on how certain financial decisions will affect your financial health. You can set financial goals and track your spending. With the account aggregation feature, you get a comprehensive look at all of your financial information, including balances on accounts with other financial institutions. The MACU Card Manager mobile app offers similar robust features to track spending and control card usage.

In 2024, we added two new loan products to help members afford college or a new home.

Mid American has partnered with Sallie Mae® to offer student loans for undergraduate, career training or graduate programs.

For potential home buyers who find it challenging to meet the down payment requirements of a conventional mortgage, we now offer the Advantage Home Loan option. While the interest rate is slightly higher, the benefits of the Advantage Home Loan are zero down and no private mortgage insurance (PMI). Our conventional loans require a 20% down payment or the addition of a PMI monthly premium if the down payment is less than 20%.

#### Investing in the community

In 2024, Mid American staff provided more than 900 hours to help youth as well as current and potential members gain essential financial knowledge.

We now provide financial literacy classes on select Saturdays to participants in League 42, a nonprofit that provides a low-cost option for Wichita vouth to play baseball. Our staff participated in more than two dozen Reality U days at area schools during the academic year. Reality U is an interactive financial simulation program where students learn the impact of education and sound decision-making on their future life. In the summer, we provided financial literacy sessions during six-week camps offered in economically challenged Wichita neighborhoods.

Staff provided several volunteer hours for area nonprofits and service organizations throughout the year. For example, they helped distribute essentials to families in need through Operation Holiday, assembled food pantry orders with Dear Neighbors Ministries and handled ticket booth duties for the Wichita River Festival.

# A look forward

For 2025, we will continue enhancing the member experience, including a complete remodel of our Arkansas City branch and new features to our mobile and online banking platforms. You can stay connected with what is happening by following us on Facebook and Instagram, reading our quarterly newsletter and checking our website for new content on managing your finances. We are particularly committed to sharing information about protecting yourself from scams, identity theft and other financial threats.

Our ongoing success is a testament to the trust and support of our members. We are grateful for your continued belief in us as your secure financial home. Your trust allows us to expand our product offerings, invest in technology, and keep member costs low while safeguarding your money and data. On behalf of the Mid American leadership, staff, and Board of Directors, we extend our heartfelt thanks for being a part of the Mid American family.

Rebecca A. Bouska Chair, Board of Directors

# **Statement of Financial Condition**

AS OF	12/31/23	12/31/24
Assets		
Loans to Members	\$380,103,345	\$414,192,306
Fixed Assets (Land, Building, Equipment)	11,815,317	11,064,945
Allowance for Loan Losses	(2,748,211)	(3,050,311)
Cash (On Hand and In Bank)	12,293,260	8,511,230
Investments	6,191,170	6,517,354
Other Assets	15,062,377	17,900,571
Total	\$422,717,258	\$455,136,095
Liabilities		

Shares	\$346,936,062	\$379,593,783
Regular Reserves	5,067,990	5,067,990
Undivided Earnings	35,779,030	37,126,847
Other Liabilities	34,934,176	33,347,475
Total	\$422,717,258	\$455,136,095



# **Statement of Income Expense**

AS OF	12/31/23	12/31/24
Income		
Interest on Loans	\$18,658,179	\$23,497,386
Income from Investments	379,160	462,405
Other Income	7,212,598	6,922,114
Gross Income	\$26,249,937	\$30,881,905
Operating Expenses	\$19,384,599	\$20,829,589
Net Income	\$6,865,338	\$10,052,316

# Distribution of Net Income

Total	\$6,865,338	\$10,052,316
Undivided Earnings	1.733.254	1.347.817
Dividends Authorized	\$5,132,084	\$8,704,999

# Full-Service Branches in Wichita

West Branch / Main Office 8404 W. Kellogg Drive 316-722-3921 Toll free: 800-366-6228 (in Kansas)

Sedgwick County Branch 525 N. Main, Ste. 103 316-383-7999

Northeast Branch 2993 N. Webb Road 316-722-3921, ext. 699

South Branch 2433 W. 31st St. South 316-942-7326

East Branch 513 S. Oliver 316-779-0020

# Full-Service Branches in Kansas

Arkansas City 1610 N. Summit • 620-442-5811

Larned 114 W. 5th St. • 620-285-2026

Lawrence 550 N. Wakarusa Drive • 785-856-3051

**Overland Park** 9201 W. 87th St. • 913-362-5200



Mid American Credit Union members have access to more than 20 Wichita-area CO-OP Shared Branches and more than 5,000 nationwide. Look for the CO-OP Shared Branch logo at participating credit unions to make cash transactions, including deposits, withdrawals and transfers, along with account inquiries.

# **Products and Services**

#### **Savings Accounts**

Basic Membership Savings Vacation Savings Christmas Savings Payroll Plus Savings Preferred Youth Savings IRA Accounts Traditional IRA Roth IRA Health Savings Accounts Boost Your Savings

#### Checking Accounts and Services

Checking Plus Basic Checking e-Checking Preferred Youth Checking FirstStep Checking (youth) Freedom Checking (youth) VISA Debit Card ATM Card Overdraft Protection Identity Theft Protection

#### **Investment Services**

Money Market Accounts Certificate Accounts Regular & Tax Advantaged PayDay Preferred Youth Traditional IRA Roth IRA Mid American Retirement & Investment Services Stocks Mutual Funds Annuities Insurance

# **Business Services**

Business Essentials Checking Business e-Checking Business Basic Savings Business Money Market

# **Digital Banking Services**

Mobile & Online Banking Card Manager App Mobile Wallet Free Online Bill Payer Savvy Money credit score tool Direct Deposit Payroll Deduction

# **Lending Services**

Auto/Boat/RV Loans Mechanical Repair Coverage Mortgage Loans Home Equity Lines of Credit VISA Credit Cards Secured VISA Credit Cards Preferred Youth VISA Cards Credit Life Insurance Credit Disability Insurance

# **Other Services**

24-hour Telephone Teller Safe Deposit Boxes Card Rewards Program On-site Meetings Wire Transfers Discounted Insurance Products Nearly 30,000 CO-OP Network ATMs 5,000+ CO-OP Shared Branches Nationwide

# Federally Insured by NCUA



